



JOB DESCRIPTION
North Plains Systems

Systems/Sales Engineer

North Plains Systems provides digital asset management, content management, production workflow, distribution and publishing solutions to clients worldwide. North Plains is looking for systems engineers to configure North Plains technologies for demonstrations to clients.

Systems Engineers will be responsible for understanding the North Plains technology and assisting the sales and services team by serving as the technical expert during sales engagements and providing custom configurations of the North Plain's technology for demonstrations.

Location

United States - Virtual from Home Office (Greater New York City Area)

Job Functions

- Using HTML/Javascript/CSS to customize web interface for demos;
- Use SQL Procedures/Functions for customizing business logic for demos;
- Use Web Service based API to build prototype applications for demonstration purposes;
- Use XML parsing techniques to extract data;
- Writing white papers or technical briefs on technology topics to assist in the sales process;
- Lead technical discussions on architecture, networking and system design to scope the size of an installation;
- Prepare PowerPoint presentation to convey technical information both in technical and layman's terms;
- Demonstration North Plains' technology in person and via WebEx.

Skills

- Microsoft Windows Server Certification
- MS SQL database programming skills (Transact-SQL for Stored Procedures)
- HTML/Javascript/CSS to change existing interface of product
- Networking, Hardware, Storage design
- Programming skills in any language to build web pages that interact with a Web Services API
- Knowledge of Digital Asset Management, Document Management or Content Management a plus

- Ability to configure virtual instances using tools like VMWare
- Knowledge of Video and publishing workflows a plus

Company Description

Founded in 1994, North Plains Systems, Inc. is the world's leading provider of digital and video asset management solutions. With a portfolio of over 475 satisfied customers, North Plains' TeleScope platform streamlines the complexity of managing increasingly challenging digital asset environments. From centralized workflow optimization, asset creation, production and virtual collaboration, to delivery and distribution, North Plains provides end-to-end solutions that scale to meet your unique business requirements. Benefit from North Plains' proven deployment expertise and join its growing list of global customers, including: AOL, Boeing, Bowling Green State University, Gallaudet University, Harcourt, HarperCollins Publishers, Microsoft, Ogilvy and Mather, Playboy, Publicis Groupe, Publishers Clearing House, Rodale Inc., Sony Pictures Entertainment, Viacom, and Warner Bros. For further information please visit www.northplains.com.