

## Job Posting: SAP Pre-Sales Engineer

### **About Us:**

VistaVu Solutions is a leading business management software provider - with experience, tools, and sector-specific software solutions to help well servicing, oilfield product manufacturing, distribution, construction and rental companies better manage their business processes and grow profitably.

We are currently one of the top SAP software providers to the oil & gas industry in North America. As a team, we're dedicated to helping our customers become more efficient so they can effectively manage their business management processes and accelerate profitable growth.

### Our Purpose:

To make good energy service companies great. We do this by driving efficiencies through these companies with our industry relevant software and our award winning staff.

### Our Goal:

To become the dominant SAP provider to small-medium enterprise oil and gas product/service companies in the world. We need you to help us get there.

The following are the Core Values we are looking for in a successful candidate:

- Integrity – We keep our word
- Growth – We work with a sense of urgency to deliver a positive experience
- Service – We serve our customers with empathy and results
- Commitment to excellence – Find the best way and build the best team
- Passion – We love making good companies great

### **Role Description:**

VistaVu is recruiting a Pre-Sales Engineer for our Houston office. We are currently looking for someone in Houston, Texas with 2+ years of successful pre-sales experience in enterprise level software with proven experience in "solution selling". In this role, the successful candidate would support 4 sales professionals by performing business analysis, providing proof-of-concept demonstrations and documentation to prospective and existing clients at the C-level executive. This person will also play an integral role in providing product feedback and direction to the product development team. In this role, you will also be asked to provide whitepapers and other knowledge management authoring. In taking on this responsibility you would be assuming a strategically critical role in our company so we are only looking for people with a proven track record of success in providing business and technical consulting services. We will hire for this role based not only on skill set but also on mindset.

This is a sales role where travel would be required.

### **Job Requirements:**

- Development and enhancement of SAP Business One application
- Troubleshooting and delivering SAP solutions
- Update system configuration based on additional requirements
- Enhance data mining capabilities of system
- Data Transfer
- Training users as required
- Document writing

- Testing new version of FieldVu application
- Ability to customize and present
  - SAP Business One
  - Paymate / Clarity
  - VistaVu FieldVu
  - Crystal Reports
  - Query Writing

**Preference will be given to candidates with expertise in the following:**

- SAP Business One Certification (or acceptable equivalent)
- Familiarity with accounting principles
- Sound business acumen
- Strong presentation skills
- Familiarity with varying operating systems
- Network essentials
- Oil & Gas industry experience
- Experience with any of the following software programs:
  - MS SQL Server 2005, 2008
  - Paymate / Clarity Payroll
  - Crystal Reports
  - SAP Business One 2007 & 8.8
  - FieldVu

If you think this is a role that you would be successful in performing, please send your resume to the Director of Business Development, Roy Garcia at [roy.garcia@vistavusolutions.com](mailto:roy.garcia@vistavusolutions.com).

Thank-you for your interest. Only candidates selected for an interview will be notified.